# PLEASE ADD THIS SIGNED DISCLAIMER AND SEND IT TO ILTE TOGETHER WITH THE APPLICATION

#### DISCLAIMER

ILTE (including any employees, officers, advisers and/or contractors of ILTE who contributed to the preparation of the Call for Expression of Interest) makes no representation, warranty or undertaking of any kind in relation to the accuracy or completeness of any information provided in, or in connection with, this Call for Expression of Interest or Selection Documents (for the purposes of this section the "Information").

ILTE will not be liable or responsible to any person in relation to any inaccuracy, error, omission or misleading statements contained in the Information. ILTE will not be liable or responsible to any person in relation to any failure to inform any person of inaccuracy, error, omission or misleading statement contained in such Information of which it/they become aware after the date of release of that Information. ILTE shall not be liable to any person for any damages, losses, costs, liabilities or expenses of any kind which it may suffer as a consequence of relying upon such Information.

Any person considering making a decision to enter into contractual relationships with ILTE and/or any other person on the basis of the information provided to (or otherwise received by) Applicants (whether prior to this Call for Expression of Interest or at any point during the Selection process) in relation to the Selection process should make their own investigations and form their own opinions. In particular, the distribution or receipt of this Call for Expression of Interest or Selection Documents shall not constitute, or be construed as, the giving of investment advice or a recommendation by ILTE of any kind.

Only the express terms of any written contract (as and when it is executed) shall have any contractual effect in connection with the Fund Manager Selection process.

All Applicants are solely responsible for their costs and expenses incurred in connection with the Selection process including the preparation and submission of applications and participation in all future stages of this process. Under no circumstances will ILTE be liable for any costs or expenses borne by Applicants or any of their supply chain, partners or advisors in this process.

The descriptions of the Terms and Conditions of the Funds are indicative and non-exhaustive and may be subject to change in accordance with the relevant legal acts and the final terms and conditions of the Funding Agreement.

#### CONFLICTS

Failure to declare any actual or potential conflicts of interest and/or failure to address such conflicts to the reasonable satisfaction of ILTE could result in an Applicant being disqualified at the discretion of ILTE.

#### CANVASSING AND NON COLLUSION

ILTE reserves the right to disqualify (without prejudice to any other civil remedies available to ILTE and without prejudice to any criminal liability which such conduct by an Applicant may attract) any Applicant who, in connection with this Call for Expression of Interest:

(i) offers any inducement, fee or reward to any Board member, employee or officer of ILTE or any person acting as an adviser for ILTE in connection with this Call for Expression of Interest;

(ii) contacts any Board member, employee or officer of ILTE about any aspect of this Call for Expression of Interest in a manner not permitted by this Call for Expression of Interest;

(iii) enters into any agreement or arrangement with any other Applicant or potential Applicant to the effect that it shall refrain from making an application or as to the conditions of any application;

(iv) causes or induces any person to enter such agreement as is mentioned above or to inform the Applicant of the conditions of any other application; or

(v) offers or agrees to pay or give or does pay or give any sum of money, inducement or valuable consideration directly or indirectly to any person for doing or having done or causing or having caused to be done in relation to any other application or proposed application.

#### COMMUNICATIONS

Applicants should note that from the date that the Call for Expression of Interest has been issued, all clarifications in relation to the Call for Expression of Interest should be made exclusively through ILTE as set out in this Call for Expression of Interest.

#### PUBLICITY

Applicants shall not undertake (or permit to be undertaken) at any time, any publicity activity with any section of the media in relation to the Selection process other than with the prior written agreement of ILTE. Such agreement shall extend to the content of any publicity. In this paragraph the word "media" includes (but without limitation) radio, television, newspapers, trade and specialist press, the internet and email accessible by the public at large and the representatives of such media.

I have read and agree with the disclaimer

(First name, surname and signature of the person submitting Expression of Interest (if a natural person) or authorised to submit the Expression of Interest on behalf of the Applicant (if a legal entity))





# Co-funded by the European Union

# UAB ILTE

Code 110084026, Ukmerges str. 124, 08100 Vilnius, tel: +370 5 210 75 10, e-mail: <u>info@ILTE.lt</u>, Vilnius Branch of the state enterprise Centre of Registers, Lvivo g. 25, Vilnius, settlement account A/S LT544010051003955860, Luminor Bank AS Lithuania Branch

> APPROVED by the Member of the Executive Board, Chief Business Development Officer of UAB ILTE, order No. B-41 of 2025-02-11

# CALL FOR EXPRESSION OF INTEREST SELECTION OF THE FUNDS MANAGERS

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## I. INTRODUCTION

UAB ILTE (ILTE) is launching a Call for Expression of Interest (the Call) to identify two financial intermediaries (the Fund Manager(s) each of them to establish and manage risk capital Fund (as defined) for the implementation of the Financial Instrument "Accelerator 3", co-funded by the European Regional Development Fund (ERDF) and state budget (the Financial Instrument) and consisting of:

1. Pre-Seed Fund covering **Acceleration program** (as defined) for MSEs (as defined) and **investments in MSEs which contribute to Smart Specialization Concept (as defined)**.

2. Seed Fund covering **investments in SMEs** (as defined) **which contribute to Smart Specialization Concept** in accordance with the terms and conditions established herein.

ILTE has been appointed as the manager of the Innovation Promotion Fund in accordance with Article 2(3) of the Law on Innovation Promotion Fund (as defined) pursuant to the provisions of a funding agreement dated 30 December 2020 between ILTE, the Ministry of Economy and Innovation of the Republic of Lithuania (**MoEI**) and the Ministry of Finance of the Republic of Lithuania (**MoF**).

The conditions of the Innovation Promotion Fund and Financial Instrument have been described in the **Ex-ante Assessment** (as defined), as set out in Article 7 of the Law on National Promotional Bank (as defined), carried out by the MoF for the purpose of identifying market failures or suboptimal investment situations and the estimated level and scope of public investment needs. Interested financial intermediaries wishing to apply to be selected as the Fund Manager (the **Applicant**) should express their interest by completing and submitting an Expression of Interest (as defined), in the manner provided for in this Call and meeting terms and conditions.

The process by which the Fund Managers are selected (the **Selection**) and the ongoing implementation of the Financial Instrument shall be conducted in compliance with applicable legal acts including the ERDF Regulation (as defined), the Common Provision Regulation (as defined), the General Block Exemption Regulation (as defined), the State Aid Scheme (as defined), the Financial Regulation (as defined), the Law on Small and Medium-sized Business Development (as defined), the Law on Innovation Promotion Fund, the Law on Informed Investors (as defined), the Law on Partnerships (as defined), the Civil Code of the Republic of Lithuania, the Rules on Financial Instruments (as defined), Communication from the Commission – Guidelines on State aid to promote risk finance investments (2021/C/508/01). Furthermore, following the Law of the Republic of Lithuania on Public Procurement the exemption foreseen in items 5 and 7 of Article 6 of the indicated law is applied for the Selection process. The Selection of the Fund Managers for this Financial Instrument constitutes a competitive tender for the purposes of Article 68(4) of the Common Provisions Regulation.

#### II. DEFINITIONS

In this Call, capitalised terms and expressions shall have the meaning attributed to them below, unless the context requires otherwise:

	the Selection. ILTE, acting as a manager of the Innovation Promotion Fund, will be an investor into the Fund.
Funding Agreement	a funding agreement entered between the Fund Manager and ILTE for the implementation of the Financial Instrument based on this Call and
Funding Arms	and/or quasi-equity investments in accordance with this Call.
Fund Manager	a legal entity managing the Fund and undertaking risk finance investments by providing Acceleration programs, long-term equity
Frend Marrie and	conditions of this Call) and financed from the Financial Instrument.
	to provide financing to Final Recipients following the terms and
	investment vehicles (legal entities) that is set-up by the Fund Manager
Fund	Fund consisting of the Pre-Seed Fund and the Seed Fund (separate
	of the Council of 23 September 2024 on the financial rules applicable to the general budget of the Union.
Financial Regulation	Regulation (EU, Euratom) 2024/2509 of the European Parliament and
	the Fund and contributes to Smart Specialization Concept.
Final Recipient	SME (as defined) which receives equity or quasi-equity financing from
	Fund, made in accordance with this Call.
Expression of Interest	an application (including Annexes) by an Applicant with respect to the
	working group, formed by the order of Minister of MoF No 1K-112 dated 10 April 2019 (as amended from time to time).
	business development carried out by the MoF and approved by the
Ex-ante Assessment	the ex-ante assessment of the financial instruments planned for the
	Council of 24 June 2021.
ERDF Regulation	with, and which are included in Section V of this Call. Regulation (EU) No 2021/1058 of the European Parliament and of the
Eligibility Criteria	the criteria, the Expression of Interest, and the Applicant must comply
Regulation	Council of 24 June 2021.
Common Provisions	Regulation (EU) No 2021/1060 of the European Parliament and of the
	conditions by which a Fund Manager will be selected for the Fund.
Call	this document (including Annexes thereto) outlining the terms and
	of information outlined in Annex 3.
DUSITIESS Plan	by Applicant as part of an Expression of Interest containing all aspects
Application Deadline Business Plan	<b>11 April 2025</b> one business plan for the Pre-Seed Fund and the Seed Fund submitted
Application Decelling	Manager.
	requirement to have already established legal entity to act as a Fund
	Call organized by ILTE. For the avoidance of doubt, there is no
Applicant	legal entity or a group of legal entities or natural persons applying to this
	Pre-Seed Fund Final Recipients for attracting of external financing.
	business idea, products, team and business model to prepare these
	and technology experts to support the Pre-Seed Fund Final Recipients on such issues as development, improvement and testing of the
	organizer of the Acceleration program co-operates with mentors, sector
	principles shall be similar for all Pre-Seed Fund Final Recipients. The
	Acceleration program's organizational structure and implementation
	earlier call and established procedure by Fund Manager. The
	at least 5 Pre-Seed Fund Final Recipients selected as a result of an
	training (at least company building, team forming, legal, fundraising, pitch, sales, consulting or lectures, etc.) lasting for at least 10 weeks to

General Block	<b>ö</b> ( )
Exemption	of aid compatible with the internal market in application of Articles 107
Regulation	and 108 of the Treaty of 17 June 2014.
Independent private	As defined in Article 2 (72) of General Block Exemption Regulation. For
investor	the avoidance of doubt, neither ILTE, the Fund Manager nor entities
	directly or indirectly associated with the Fund Manager shall be
Low on National	considered an independent private investor.
Law on National	Law of the Republic of Lithuania on National Promotional Bank.
Promotional Bank	
Law on Informed	Law of the Republic of Lithuania on Collective Investment Undertakings
Investors	Intended for Informed Investors.
Law on Innovation	Law of the Republic of Lithuania on Innovation Promotion Fund.
Promotion Fund	
Law on Small and	Law of the Republic of Lithuania on Small and Medium-sized Business
Medium-sized	Development.
Business	
Development	
Law on Partnerships	Law of the Republic of Lithuania on Partnerships.
Micro or small	undertaking fulfilling the criteria established for micro or small enterprise
enterprise (MSE)	in the Law on Small and Medium-sized Business Development.
Non-Compliant	a jurisdiction:
Jurisdictions (NCJ)	a) listed in the Annex of the Commission Delegated Regulation (EU)
	2016/1675 of 14 July 2016 supplementing Directive (EU) 2015/849 of
	the European Parliament and of the Council by identifying high-risk third
	countries with strategic deficiencies;
	b) included in the Financial Action Task Force statement "High risk
	Jurisdictions subject to a Call for Action"; and/or
	c) included in the Financial Action Task Force statement "Jurisdictions
	under Increased Monitoring";
	d) listed under Target Territories established by the Minister of Finance
	of the Republic of Lithuania (when aiming or intending to avoid tax,
	social or other legal obligations);
	e) listed in Annex I and Annex II of the European Council conclusions
	· ·
	on the revised EU list of non-cooperative jurisdictions for tax purposes
	(when aiming or intending to avoid tax, social or other legal obligations;
	in each appa on such statement list sline the surgery t
	in each case as such statement, list, directive or annex may be
	amended and/or supplemented from time to time.
Pre-Seed Fund	one of the two funds financed by the Fund that provides the
	Acceleration programs and equity and/or quasi-equity financing.
Pre-Seed Fund Final	MSE who receives equity and/or quasi-equity funding from the Pre-
Recipient	Seed Fund and contribute to Smart Specialization Concept.
Quality Assessment	the criteria applied by ILTE to assess the suitability of an Applicant as
Criteria	a prospective Fund Manager with respect to a Financial Instrument, as
	set out in Section V of this Call and in ILTE's internal rules and/or
	procedures.

Rules on Financial	the Rules for the Implementation of Financial Instruments, as a part of	
Instruments	the Order on the Implementation of the Programme for the EU Funds'	
	Investments in 2021-2027 and The Economic Recovery and	
	Resilience Facility Plan "New Generation Lithuania" approved by the	
	Order No 1K-237 of the MoF of 22 June 2022 (as amended from time	
	to time).	
Sanctions	international sanctions and/or restrictive measures, as defined in the	
	Law on International Sanctions of the Republic of Lithuania, as well as	
	sanctions imposed, applied, or administered by the Office of Foreign	
	Assets Control of the U.S. Department of the Treasury.	
Seed Fund	one of the two funds financed by the Fund that provides equity and/or	
	quasi-equity financing.	
Seed Fund Final	SME who receives equity and/or quasi-equity financing from the Seed	
Recipient	Fund and contribute to Smart Specialization Concept.	
Selection	the process set out in this Call by which the Fund Manager (already	
	established or to be established) is selected as eligible for the	
	implementation of the Financial Instrument.	
Selection Documents	the Call (including Annexes thereto) and any other information provided	
	to the Applicants by ILTE in writing and published on the website of	
	ILTE section https://ilte.lt/naujienos/47/kvieciame-tapti-rizikos-kapitalo-	
	priemones-akceleratorius-3-valdytoju:1873	
Smart Specialization	concept of Research and Development and Innovation (Smart	
Concept	Specialization) approved by the Resolution No 835 of the Government	
	of the Republic of Lithuania of 17 August 2022.	
Small or medium-	undertakings fulfilling the criteria established for micro, small or	
sized enterprise	medium-sized enterprises in the Law on Small and Medium-sized	
(SME)	Business Development.	
Visibility	requirements set in the Title IV Chapter III of the Common Provisions	
	Regulation.	

# III. ACTIONS EXPECTED FROM THE SELECTED APPLICANT (FUND MANAGER)

The Fund Manager shall be required to market, establish, and implement the Fund, as provided for in applicable provisions of the Common Provisions Regulation, General Block Exemption Regulation, in this Call and in the Funding Agreement(s) signed between the Fund Manager and ILTE, and in full accordance with all applicable laws/regulations and best practice professional standards including with respect environmental, social and governance issues.

Specifically, the Fund Manager will be responsible for, among other things:

- (i) ensuring adequate capacity to implement the Financial Instrument, including organisational structure and governance framework;
- (ii) formulating and maintaining an appropriate Fund structure (composed of the Pre-Seed Fund and the Seed Fund) to facilitate external investments into Final Recipients, establishing the required legal entities, and negotiating legal terms and conditions as well as full legal documentation for the Fund;
- (iii) ensuring and maintaining adequate economic and financial viability of the Fund Manager and the Fund;
- (iv) ensuring the existence of an effective and efficient internal control system of the Fund Manager and the Fund;
- (v) approaching potential investors and attracting Independent private investors to the Fund;
- (vi) providing Acceleration programs to the Pre-Seed Fund Final Recipients;

- (vii) sourcing, executing, managing and realizing investments in Final Recipients including the compliance according to the Articles 59 (7) of Common Provisions Regulation;
- (viii) ensuring compliance of the Fund and its investments;
- (ix) following best practices in Environmental, Social and Corporate Governance standards;
- (x) the use of a reliable accounting system enabling to provide the accurate, complete and reliable information in a timely manner and reporting to the Fund investors on the financial and operational progress of the Fund as well as on the contribution to implementation of the Environmental, Social and Corporate Governance standards;
- (xi) ensuring compliance of the Fund and its investments with Principle "*Do-No-Significant Harm*" (DNSH).

The obligations and responsibilities of the Fund Manager shall be detailed in the Funding Agreement(s) which governs the Fund. A non-exhaustive summary of key terms and conditions for the Fund which should be taken into account by Applicants together with all Selection Documents is provided in **Annex 1**.

The indicative funding allocation for the Financial Instrument and each of two Funds and corresponding identifying reference number to be referred to in the Expression of Interest is set out as follows:

Financial	Indicative funding allocation	Call Reference
Instrument	EUR 18.692 million (2 Funds x EUR 9.346 million)	2025/A3

Applicants may express their interest for a funding contribution of up to, but not more than, the full amount indicatively allocated to the Fund set out above. In the case of a funding contribution of less than EUR 9.346 million, the quantitative criteria outlined in the Call (such as the number of Final Recipients as stated in Fund Objective, the amount to be invested within the Territory for investment as stated in Indicative funding allocation for the Financial Instrument) shall be applied proportionally to the granted investment according to the Financial Instrument. The indicative funding allocated to the Fund may, with appropriate approvals, be amended at ILTE's discretion having regard to, among other things, the amount of funding made available to the Innovation Promotion Fund. During implementation of the Fund, ILTE may, with appropriate approvals, further determine to increase or decrease the funding allocated to the Fund and/or re-allocate any available amounts to maximize absorption of funding available for Final Recipients.

# IV. EXPRESSION OF INTEREST

The application form for submitting an Expression of Interest is attached hereto as **Annex 2**. **Annex 3** provides a template of the minimum necessary information to be included in the Business Plan. Applicants should note that the Expression of Interest (including Annexes) should be prepared in writing and provide all relevant information in sufficient detail for ILTE to make a complete and informed assessment, including any supporting documents that the Applicant deems necessary or relevant for this purpose. Applicants should be aware of all Selection Documents when preparing an Expression of Interest. Expression of Interest shall:

- state in the subject of the e-mail: "Expression of Interest | 2025/A3 | [Name of the Applicant]";
- be signed by electronic signature (the Expression of Interest itself and all documents attached)<sup>1</sup>

<sup>&</sup>lt;sup>1</sup> If due to technical issues some of the documents cannot be signed by electronic signature (e. g. a foreign citizen cannot sign his (her) declaration by electronic signature), then the authenticity of scanned copies of the original signed documents in PDF format can be verified by electronic signature of the Applicant and submitted with the Expression of Interest. Original signed documents must be sent to ILTE by registered mail or courier.

- contain:
  - i an application in the form provided in **Annex 2**;
  - ii the Business Plan<sup>2</sup> with the minimum required information provided in and of the length recommended in **Annex 3**;
  - iii declarations in the form provided in **Annex 4**;
  - iv KYC questionnaire in the form provided in Annex 5;
  - v additional documents listed in Annex 6;
- be prepared in Lithuanian or English (including Annexes).

Applicants may request clarifications from ILTE regarding this Call and the Financial Instrument, no later than March 14, 2025. Such requests must indicate the Call Reference for the Fund above and the name of the Applicant and shall be submitted in writing via e-mail with the body of the e-mail in the Lithuanian or English language to the following address: <a href="mailto:akceleravimas@ILTE.lt">akceleravimas@ILTE.lt</a>.

ILTE will respond to requests for clarification. Any answers to relevant requests for clarification received within the deadline will be published in one or more tranche on the website of ILTE at <a href="https://ite.lt/naujienos/47/kvieciame-tapti-rizikos-kapitalo-priemones-akceleratorius-3-">https://ite.lt/naujienos/47/kvieciame-tapti-rizikos-kapitalo-priemones-akceleratorius-3-</a>

<u>valdytoju:1873</u> on or before March 28, 2025. However, should ILTE discover any errors, inaccuracies, omissions, or any other type of clerical defect in the text of the Call before March 28, 2025, ILTE will correct the text and inform accordingly. Applicants will not be separately notified of a specific date when any such clarification is published.

An Applicant must submit its Expression of Interest to ILTE by e-mail signed by electronic signature no later than the Application Deadline of **April 11, 2025**, to the following address: <u>akceleravimas@ILTE.lt</u>.

All documents sent by e-mail shall be compressed in 7-Zip with encryption method (ZipCrypto or AES-256). The <u>encryption password</u> must be submitted <u>immediately after the Application</u> <u>Deadline</u> to the e-mail <u>akceleravimas@ILTE.lt.</u>

For determining whether an Expression of Interest has been received by the Application Deadline, an Expression of Interest will be deemed to have been received: on the date of receipt by ILTE of the e-mail. All parts of an Expression of Interest must be received by the Application Deadline to be considered eligible. Applicants should note that the Expression of Interest (including Annexes) should be submitted in Lithuanian or English language.

A confirmation e-mail will be sent by ILTE to each Applicant upon receipt of its Expression of Interest. Such confirmation will not constitute a declaration of completeness or eligibility of the Expression of Interest.

No later than the Application Deadline, an Applicant may amend, restate, or supplement its Expression of Interest following the same procedure set out above. An Applicant may withdraw its Expression of Interest at any stage of the Selection by sending an e-mail to ILTE at the abovementioned e-mail addresses, stating that the Applicant wishes to withdraw from the Selection.

ILTE shall process all provided personal data in accordance with the Regulations of the Personal Data Processing, approved by the Chief Executive Officer of ILTE on the 29th November 2019 Order No. 142 (as amended from time to time), that are publicly accessed on the website of ILTE at <a href="https://ILTE.lt/lt/asmens-duomenu-saugojimo-politika/">https://ILTE.lt/lt/asmens-duomenu-saugojimo-politika/</a>.

<sup>&</sup>lt;sup>2</sup> the Business Plan shall also be submitted by e-mail in docx, excel or pptx format (depending on how the specific information shall be provided).

# V. SELECTION PROCESS

Following the receipt of an Expression of Interest, ILTE shall assess the application pursuant to the process outlined herein.

The Selection shall be carried out following the principles of equality, non-discrimination, transparency, mutual recognition, and proportionality, as well as observing the requirements of confidentiality and impartiality. Decisions related to the Selection shall be based on the principle of rationality. All Expressions of Interest shall be examined by ILTE (together with the experts, participating in the Selection process, if any) on a comparative basis using professional analysis and judgement taking into account the requirements of this Call and the Quality Assessment Criteria as well as the criteria and principles set out in the Common Provisions Regulation, Financial Regulation, Rules on Financial Instruments and General Block Exemption Regulation.

Initially, ILTE shall assess whether the submitted Expression of Interest for the Fund satisfies the Eligibility Criteria in accordance with the requirements of this Call. Any Expression of Interest that does not comply with the Eligibility Criteria shall be rejected and the Applicant notified accordingly.

A submitted Expression of Interest shall be considered eligible if it satisfies all the following eligibility criteria (**Eligibility Criteria**):

	Eligibility Criteria	System of appraisal Yes/No
1.	Expression of Interest is received by the Application Deadline	
2.	Expression of Interest is received by e-mail akceleravimas@ILTE.lt	
3.	Expression of Interest includes completed and duly signed application form	
	substantially in the form provided in Annex 2	
4.	Expression of Interest includes a duly signed Business Plan containing all	
	relevant aspects of information outlined in Annex 3	
5.	Expression of Interest includes duly signed declarations in the form provided	
	in Annex 4	
6.	Expression of Interest includes duly signed KYC questionnaire in the form	
	provided in Annex 5	
7.	Expression of Interest includes duly signed documents, procedures, policies	
	listed in the Annex 6	
8.	All information and documents submitted are provided in English or Lithuanian	
	language	

For the purpose of the Selection, ILTE will have the right to request and/or receive information regarding the applicants from third parties.

ILTE may request clarifications from an Applicant on issues of a technical, formal or clarifying nature, provided that such clarifications shall neither provide an opportunity to the respective Applicant to unduly improve its application nor otherwise distort the competition between the Applicants.

All Expressions of Interest that satisfy the Eligibility Criteria will then be assessed by ILTE under competitive terms to the following Quality Assessment Criteria by giving a score from 1 to 5 and applying the indicated weighting:

Quality Assessment Criteria	Weighting
-----------------------------	-----------

1	Management	40%
	1.1. Relevant investment experience of the proposed Fund Manager in the	
	implementation of similar financial instruments to that being implemented;	
	1.2. Relevant experience of organizing Acceleration programs or similar	
	activities;	
	1.3. Expertise and experience of the proposed Fund Manager's team	
	members;	
	1.4. Team profile including any prior joint working experience, team cohesion,	
	turnover and stability of the team, any need to hire or fill gaps and any succession issues:	
	1.5. Operational, technical and financial capacity of the proposed Fund	
	Manager, including local presence;	
	1.6. Ability to demonstrate additional activity in comparison to present activity	
	(if any);	
	1.7. Prior investment track record of the proposed Fund Manager's team	
	members;	
	1.8. Motivation, commitment and entrepreneurialism of the proposed Fund	
	Manager's team members	
2	Fund Investment Strategy (including Pre-Seed Fund and Seed Fund	35%
	Investment Strategies)	
	2.1. Validity and viability of the Fund strategy including competitive position of	
	the Fund strategy and expected Fund returns;	
	2.2. Ability to execute the Fund strategy, including perception of the Smart	
	Specialization Concept;	
	2.3. Terms and conditions applied in relation to the financing provided to Final	
	Recipients, including pricing (if any);	
	2.4. Terms and conditions for the Pre-Seed Fund Final Recipients participating	
	in the Acceleration program;	
	2.5. Ability to create potential pipeline for the Pre-Seed Fund, add value to	
	Final Recipients, create access to corporates or international accelerators or	
	markets for scouting, attract additional mentors into Acceleration program and	
	other Fund activities;	
	2.6. Robustness and credibility of the methodology for identifying and	
	appraising the Final Recipients;	
	2.7. Pipeline that validates the Fund strategy;	
	2.8. Ability to apply and implement sustainable development and	
	implementation of Environmental Social and Governance (ESG) principles and	
	Principle "Do-No-Significant Harm" (DNSH).	
3	Structure and Terms (including Pre-Seed Fund and Seed Fund	25%
	Structures and Terms)	
	3.1. Fund terms and conditions, including management fees and costs, profit	
	share structure and the proposed methodology for their calculation;	
	3.2. Proposed measures to align interests between the proposed Fund	
	Manager and the Fund, and measures to mitigate possible conflicts of interest;	
	3.3. Legal and organisational structure including corporate governance and	
	independence of proposed Fund Manager;	
	3.4. Ability to raise additional private financing for investment into Final	
	Recipients, including commitments by prior fund investors (if any);	
	3.5. Financial commitment to the Fund by the Fund Manager.	

It is envisaged that based on the assessment of eligible Expressions of Interest, two or more

Applicants will then be shortlisted with a view to the appointment of only one Fund Manager for the Fund (two Fund Managers for the implementation of the Financial Instrument). The minimum score required for the shortlisting is 2 out of 5, provided that the Management criterion score is at least 2 out of 5. At this point, applicants who are not shortlisted will be informed accordingly.

The shortlisted Applicant(s) will be invited to present, and answer questions on their Business Plan to ILTE in Vilnius by **July 4, 2025**. ILTE may ask additional questions or seek additional information from shortlisted Applicant(s) in advance of such presentation. Following such presentation(s), ILTE will re-assess the shortlisted Applicant(s) following Quality Assessment Criteria. Applicants who will not be invited to the next stage of the Selection process – due diligence, will be informed accordingly (rejected or stay on the reserve list).

ILTE seeks to select two Applicants with whom to proceed to perform further due diligence processes. Such due diligence will be conducted with a view to confirming the selection of two Fund Managers and pursuing implementation and signing of Funding Agreement(s). The due diligence will normally include an on-site visit. The due diligence process does not comprise legal negotiations.

It should be noted that ILTE has full discretion to select two Fund Managers according to the process outlined herein. No Applicant has or shall have any claim or other right against ILTE or may expect to be ultimately selected as Fund Manager. Similarly, ILTE reserves the right to cancel the Selection at any time. Furthermore, ILTE may also amend and/or supplement the Selection process and its rules including, without limitation, the terms thereof provided that the above indicated principles of equality, non-discrimination, transparency, mutual recognition and proportionality are observed. ILTE will inform Applicants who are not selected. Those Applicants, whose Expression of Interest is rejected, shall have the right to submit a written complaint about Selection process by e-mail, to the same address used for the submission of the Expressions of Interest above, within 30 days of receipt of the rejection notice.

The contractual negotiation process may not be considered completed prior to ILTE and the Applicant having agreed on all relevant terms and conditions and upon the signature of the Funding Agreement by ILTE in accordance with ILTE's internal rules and procedures.

#### Annex 1 to the Call

#### TERMS AND CONDITIONS FOR THE FINANCIAL INSTRUMENT

All capitalised terms used in this Annex 1 shall have the same meaning as set out in the Call unless the context otherwise requires.

Applicants should also refer to relevant definitions set out in Article 2 of the General Block Exemption Regulation, in particular Article 2 (66)-(82) thereof.

Financial	Financial instrument "Accelerator 3" that is co-funded by the ERDF and state
Instrument	budget and includes two Funds.
Fund	One of the two Funds implemented under the Financial Instrument. Under each Fund, two separate funds shall be established: - the Pre-Seed Fund for the implementation of free of charge Acceleration program and Pre-Seed investments, and - the Seed Fund for the seed investments. The specific names of the Pre-Seed Fund and the Seed Fund shall be specified in the Funding Agreement(s).
Indicative funding allocation for the Financial Instrument	Subject to the qualifications and terms set out in the Call, total financing of
instrument	Each Fund's Manager will be able to receive a total amount of EUR 9.346 million from the Financial Instrument that will be divided into two separate funds (the Pre-Seed Fund and the Seed Fund) approximately by proportion: 70-72% for the Pre-Seed Fund and 28-30% for the Seed Fund.
	The specific sizes and proportions (within the limits indicated above) of the Pre-Seed Fund and the Seed Fund shall be proposed in the Business Plan.
	The Fund Manager shall ensure that by 31 of December 2029 the total amount invested into portfolio companies established in the Republic of Lithuania or other EU country and associated management fee and costs, will amount to at least 84% of the ILTE's commitment and the corresponding amount from other Fund investors.
Fund Objectives	The Fund shall invest in a diversified portfolio consisting of high-growth SMEs, including start-ups, which are in their Pre-Seed and seed stage. All Pre-Seed Fund Final Recipients and Seed Fund Recipients shall contribute to the Smart Specialization Concept.
	Under the Pre-Seed Fund the Acceleration programs for the Pre-Seed Fund Final Recipients shall be implemented.
	Pre-Seed Fund's indicative funding is EUR 6.542-6.729 million from the Financial Instrument. The Pre-Seed Fund should target:
	<ul> <li>at least 45 Pre-Seed Fund Final Recipients accelerated;</li> <li>at least 45 investments in Pre-Seed Fund Final Recipients.</li> </ul>
	Seed Fund's indicative funding is EUR 2.617-2.804 million from the Financial Instrument. The Seed Fund should target at least 15 investments in Seed Fund Final Recipients.
	The Seed Fund shall invest into Pre-Seed Fund Final Recipients at least EUR 2.6 million of total amount invested by the Seed Fund. The specific size or

	proportion of the Seed Fund investment into Pre-Seed Fund Final Recipients shall be proposed in the Business Plan.
	Initial Seed Fund investment shall be made after or simultaneously with the initial Pre-Seed Fund investment into the same Final Recipient.
State aid regime	The Fund Manager shall be contractually bound to ensure that investments
<b>J</b>	by the Fund comply with the General Block Exemption Regulation and the
	State Aid Scheme approved by the Minister of Economy and Innovation of
	the Republic of Lithuania No.4-54 of 2025-02-11 (the State Aid Scheme) and
	as set out in these Terms and Conditions.
Type of	Investments from the Pre-Seed Fund and the Seed Fund shall be made in
investments	the form of either equity or quasi-equity, as defined in the General Block
	Exemption Regulation.
Pre-Seed Fund	The Pre-Seed Fund shall invest in undertakings which at the time of the risk
eligible	finance investment (initial and follow-on) fulfil the conditions stipulated in
investments	Article 22(2) of the General Block Exemption Regulation.
	Investments shall be made following the requirements of a State aid scheme.
	Further restrictions on investments may be further stipulated in the Funding
Cood Fund all all all all all all all all all al	Agreement.
Seed Fund eligible investments	1. The Seed Fund shall invest in undertakings which at the time of the initial risk finance investment are unlisted SMEs and fulfil at least one of the
investments	conditions stipulated in Article 21(3) of the General Block Exemption
	Regulation;
	2. The Seed Fund may also make follow-on investments in eligible
	undertakings which meet the cumulative criteria stipulated in Article 21(4)
	of the General Block Exemption Regulation.
	Investments shall be made following the requirements of a State aid scheme.
	Further restrictions on investments may be further stipulated in the Funding
	Agreement.
Ineligible	The Fund shall not invest in or support the following:
investments	1. Exclusions and exemptions specified in Article 1(2-5) of the General Block
	Exemption Regulation;
	2. Exclusions and exemptions specified in Article 7(1) of the ERDF
	Regulation;
	3. Investments in restricted sectors set out on the harmonized exclusion list of the European Development Finance Institutions
	(https://www.edfi.eu/policy), excluding activity related with the weapons
	and munitions;
	4. Investments in SMEs that are restricted under a State aid scheme.
	5. Investments which do not comply with Principle "Do-No-Significant Harm"
	and other restrictions stipulated in the Funding Agreement.
Addressing	The Fund Manager shall apply principles of sustainable development and
sustainable	environmental protection, social responsibility and good governance
development and	(Environmental Social and Governance, ESG) in the management of the
implementation of	Fund.
Environmental,	
Social and	The Fund Manager is invited to propose in the Business Plan the intended
Corporate	application of ESG principles and (or) indicators in each Final Recipient and
Governance (ESG)	(or) the whole Fund portfolio together with the proposed reporting format.
principles	

Principle "Do-No- Significant Harm" (DNSH)	As the Fund is financed under the Programme for the EU Funds' Investments 2021-2027 <sup>3</sup> , investments into Final Recipients must comply with Principle " <i>Do-No-Significant Harm</i> " (DNSH), i. e. do not have a negative expected impact on all 6 environmental objectives referred to in Article 17 of Regulation (EU) 2020/852 of the European Parliament and of the Council of 18 June 2020 on the establishment of a framework to facilitate sustainable investment, and amending Regulation (EU) 2019/2088.
	The Fund Manager shall outline in the Business Plan how the principle DNSH will be applied to the Fund's investment activities.
Other principles	The Fund Manager implementing the Financial Instrument as well as providing investments into Final Recipients would not carry out any actions that could have an adverse effect on: 1. The EU Charter of Fundamental Rights: dignity; individual, private and family life, freedom of conscience and expression; personal data; asylum and protection in cases of relocation, expulsion or extradition; property rights and the right to conduct a business; gender equality, equal treatment and equal
	opportunities, non-discrimination and the rights of disabled persons; the children rights; good administration, effective remedies, justice, solidarity and workers' rights; 2. Equal opportunities and discrimination (on grounds of sex, race, nationality, citizenship, language, origin, social status, religion, beliefs or opinions, age, sexual orientation, ethnic origin, religion, disability, etc.).
Investment stage	1. Financing support from the Fund shall, without prejudice to the applicable
and use of financing	state aid rules, be used to target:
Infancing	<ul> <li>(a) the establishment of new enterprises;</li> <li>(b) early-stage capital (i.e. seed capital and start-up capital);</li> <li>(c) expansion capital;</li> <li>(d) capital for the strengthening of the general activities of an enterprise;</li> <li>(e) realisation of new projects; or</li> <li>(f) new developments by existing enterprises.</li> </ul> 2. Investments that are supported through the Fund shall not be physically completed or fully implemented at the date of the investment decision or date of the investment agreement signature.
Replacement	The Fund may provide replacement capital only if combined with new capital
capital	representing at least 50% of each investment round into the eligible Final Recipient.
Territory for investment	The Pre-Seed Fund and the Seed Fund Final Recipients shall be established in the Republic of Lithuania or other European Union Member State and the benefits of such investments (initial or follow-on investments) shall accrue to Lithuania at the moment of each risk finance investment from the Pre-Seed Fund and the Seed Fund (the date on which the respective investment agreement is signed).
	It is considered that the benefit to Lithuania accrues, when the Final Recipient: <ul> <li>creates jobs in Lithuania; or</li> <li>produces goods and (or) provides services in Lithuania; or</li> <li>pays taxes, state social insurance and compulsory health insurance contributions to the budget of the Republic of Lithuania based on its activities.</li> </ul>
	For Final Recipients with expansion plans and early-stage portfolio companies with insignificant operations, the assessment of their main

<sup>&</sup>lt;sup>3</sup> Programme for the European Union Funds' Investments 2021-2027 approved by Decision of the European Commission No C(2022) 5742 of 3 August 2022.

	activities shall be based on the Final Recipients' Business Plan at the time of the investment by the Fund.
Independent private investors	Notwithstanding the foregoing, the Fund may invest up to an amount equal to 100% of additional finance attracted from Independent private investors of the Fund into Final Recipients that are established outside the Republic of Lithuania but within the European Union and which shall not accrue the benefit to Lithuania provided that such investments shall not exceed 50% of the total amount invested by the Fund in Final Recipients. The Fund shall attract a minimum of 18% additional finance from Independent private investors.
	The Pre-Seed Fund shall attract a minimum of 3% of additional finance from independent private investors.
	The Seed Fund shall attract a minimum additional finance from Independent private investors in accordance with the requirements of Article 21 of the General Block Exemption Regulation, but additional finance from Independent private investors in the Seed Fund will not be less than 40% of total Seed Fund size.
	The expected aggregate amount of finance to be attracted from Independent private investors at the level of the Pre-Seed Fund and the Seed Fund shall be indicated in the Expression of Interest.
Financial commitment of the Fund Manager	Subject to an assessment of the financial position and viability of the Fund Manager and team members, the Fund Manager shall make a financial commitment to the Fund to enhance alignment of interest between the Fund Manager and investors in the Fund (separately in the Pre-Seed Fund and Seed Fund). Applicants must include proposals in their Business Plan in relation to the level of financial commitment to the Fund.
Currency	All commitments to the Fund shall be denominated in EUR.
Investment Period of the Fund	Up to 3 years from the first closing of the Pre-Seed Fund (with the possibility of extension for up to two additional consecutive one-year periods). Up to 5 years from the first closing of the Seed Fund (with the possibility of extension for up to two additional consecutive one-year periods).
Maximum investment	The total amount, including follow-on investments, invested by the Pre-Seed Fund in a single eligible Pre-Seed Fund Final Recipient shall not exceed 5% of the total commitments to the Pre-Seed Fund, provided in any event that such amounts shall not exceed the amount set out in Article 22 of the General Block Exemption Regulation and be subject to the Article 8 of the General Block Exemption Regulation.
	The total amount, including follow-on investments, invested by the Seed Fund in a single eligible Seed Fund Final Recipient shall not exceed 10% of the total commitments to the Seed Fund, provided in any event that such amounts shall not exceed the amount set out in Article 21(8) of the General Block Exemption Regulation and be subject to the Article 8 of the General Block Exemption Regulation.
Duration of the Fund	Up to 10 years with the possibility of extension for up to two additional consecutive one-year periods for both the Pre-Seed Fund and the Seed Fund. Applicants are invited to propose the specific duration of the Fund together with any extensions in the Business Plan.
Requirements for the Fund Manager	The Fund manager shall comply with relevant standards and applicable legislation on the prevention of money laundering, the fight against terrorism and tax fraud to which they may be subject. The Fund manager (and entities related to the Fund manager) shall not be incorporated in Non-Compliant Jurisdictions. The Fund Manager shall ensure via contractual provisions that no funds or economic resources are made available directly or indirectly to, or for the benefit of, persons or entities included in the Sanctions.

	Before or at the moment of signing of the Funding Agreement the Fund Manager shall be licenced by the respective financial supervisory authority.
	The Fund Manager shall have a dedicated investment team composed of experienced professionals with an appropriate skillset and knowledge of the Lithuanian market, knowledge of acceleration programs or accelerator funds (equity based). The Fund Manager shall operate in accordance with the best industry practices including complying with professional standards issued by Invest Europe, Institutional Limited Partners Association and other recognized industry bodies. The Fund Manager shall operate independently.
	The Fund Manager shall perform its obligations in accordance with applicable law and act with the degree of professional care, efficiency, transparency and diligence expected from a professional body. The Fund manager shall ensure that:
	<ul> <li>(a) Final Recipients are selected with due account taken of the nature of the Financial Instrument and the potential economic viability of investment projects to be financed. The selection shall not give rise to a conflict of interest;</li> <li>(b) Final Recipients are informed that funding is financed from the Innovation Promotion Fund and co-financed by ERDF.</li> </ul>
	The Fund Manager shall be managed on a commercial basis and meet all the criteria stipulated in Article 21(10), (14), (15), (16) and (17) of the General Block Exemption Regulation.
	Financing to Final Recipients shall be based on a viable business plan, containing details of product, sales and profitability development in order to establish ex ante financial viability and where a clear and realistic exit strategy shall exist for each investment. The Fund Manager shall ensure by the declaration of honour of the Final Recipient or any other appropriate means or procedures the Fund Manager has in place, that no funds or economic resources would be available to Final Recipients which are in any of the exclusion situation as stated in the Article138 (1) (a-i) of the Financial Regulation.
Requirements for the Acceleration programs	<ol> <li>The Fund Managers shall:</li> <li>provide to the MSE the free of charge services of the Acceleration program from the Pre-Seed Fund that include such activities that correspond with the aims of the Fund to be established, inter alia assistance to the Pre-Seed Fund Final Recipients in attraction of mentors, sector and technology experts, buyers, suppliers, partners and investors in order to develop, explore, assess, approve and expand the model of the products and business activities of the Final Recipients and promote entering into the market;</li> <li>organize at least 3 Acceleration programs within a period of 3 years (with the possibility of 1 year extension) that take place in the Republic of Lithuania. Each Acceleration program shall be run for at least 10 weeks and to at least 5 Pre-Seed Fund Final Recipients. The Fund Manager may offer Acceleration program services to at least 45 MSEs;</li> <li>attract mentors who shall provide the MSEs free of charge services of the Acceleration programs and shall have adequate experience and knowledge of starting a business and investing in early-stage MSE;</li> <li>provide to the Pre-Seed Fund Final Recipients on-site services for no less than 50% of the Acceleration program duration and the remaining part of</li> </ol>

	<ol> <li>provide Acceleration program of similar content (in English or in Lithuanian) that includes at least company building, team strengthening, legal, fundraising, pitch, sales, trainings, consulting or lectures, etc.;</li> <li>ensure for the Pre-Seed Fund Final Recipients suitable working premises in the Republic of Lithuania free of charge ant at least while the services of the Acceleration program are provided.</li> </ol>
	The Fund Manager (including his affiliates) cannot charge Pre-Seed Fund Final Recipients for the services of the Acceleration program.
	Acceleration program on-site activities shall take place in the Republic of Lithuania.
Management fee and costs	All MSEs which participated in the Acceleration program shall become the Pre-Seed Fund Final Recipients and receive initial equity and/or quasi-equity investments before or during the Acceleration program period. The Fund Manager shall be entitled to a management fee which shall be agreed in the Funding Agreement.
	Management fee is typically paid on the total commitments of the Fund during the Investment Period and on the invested capital (acquisition cost of the active portfolio of the Fund reduced by the acquisition costs of the Fund's investments that have been sold, written-off or written-down) thereafter.
	The proposed management fee (including all applicable taxes) and costs (which must cover all operating expenses of the Fund, including all applicable taxes), separate for the Pre-Seed Fund (including Acceleration program activities with detailed budget lines for each program) and the Seed Fund, and the calculation methodology shall be specified in the Business Plan and shall comply with the management fee and costs caps stipulate herein:
	<ul> <li>the Pre-Seed Fund management fee and costs cap – the aggregate amount of the management fee, costs and all other expenses borne by the Pre-Seed Fund over the lifetime of the Pre-Seed Fund shall not exceed 32% of the total commitments to the Pre-Seed Fund;</li> <li>the Seed Fund management fee and costs cap – the aggregate amount of the management fee, costs and all other expenses borne by the Seed Fund over the lifetime of the Seed Fund shall not exceed 20% of the total commitments to the Seed Fund shall not exceed 20% of the total commitments to the Seed Fund.</li> </ul>
	All investors in the Fund are required to allocate part of their financial commitment (pro rata to their financial commitment to the funds) for the payment of management fee and costs.
	If 90 days after the end of the Pre-Seed Fund Investment Period less than 50% of the Pre-Seed Fund is invested into the Pre-Seed Fund Final Recipients, the management fee paid to the Fund Manager for the rest of the period shall be reduced by 30%. If 90 days after the end of the Seed Fund Investment Period less than 50% of the Seed Fund is invested into the Seed Fund Final Recipients, the management fee paid to the Fund Manager shall be reduced by 30%.
Distribution of the Fund's income	The Financial Instrument will benefit from the State Aid Scheme whereby the net return of the Innovation Promotion Fund will be capped at the level of the <b>Hurdle Rate</b> (Hurdle Rate percentage per annum to be proposed by the Applicant) with distributions in excess of such amount being available as an incentive for the benefit of Independent private investors.
	Proceeds received by Pre-Seed Fund shall be distributed so that each Pre-Seed Fund investor shall receive the total amount contributed for the

	investments into Pre-Seed Fund Final Recipients and a equivalent to Hurdle rate per annum calculated from the t into Pre-Seed Fund Final Recipients before the Fund entitled to a share of the profits (the <b>Carried Interest</b> ).	total amount invested	
	Proceeds received by the Seed Fund shall be distributed Fund investor shall receive the total contributed amou and a net investment return equivalent to Hurdle rate p from the total contributed amount to the Seed Fund befo becomes entitled to a share of the profits (the <b>Carried In</b>	nt to the Seed Fund er annum calculated re the Fund Manager	
	Applicants are invited to include proposals in their Busi to the Hurdle rate percentage (not less than 6% per ann percentage and the catch-up mechanism (if any) for the relation to the Hurdle Rate.	um), Carried Interest	
	It is expected that Carried Interest escrow or security a required in the Funding Agreement to secure any Carri obligations with respect to the Fund Manager.		
Investment Committee	The Fund Manager shall form an investment committee of the Fund (the <b>Investment Committee</b> ), which shall be responsible, among other things, for the consideration and approval of all investment and divestment decisions of the Fund. The Investment Committee shall be independent from the influence of investors or other third parties and should primarily be comprised of representatives of the Fund Manager and act in line with the requirement of Article 59 (7) of Common Provisions Regulation.		
Advisory Committee of the Fund	The Pre-Seed Fund and the Seed Fund shall have separate advisory committees (the <b>Advisory Committee</b> ), comprised of representatives of the most significant investors in the fund. The Advisory Committee shall convene at frequencies to be established in the Funding Agreement and shall have functions that include: (i) providing overall guidance to the Fund Manager, (ii) reviewing the activities and governance of the fund, (iii) reviewing any conflicts of interest and approving the Fund Manager's proposals on how to resolve such conflicts of interest, (iv) reviewing the activities of the Acceleration program and (v) such other duties as are specified in the Funding Agreement.		
Conflicts of interest	The Fund shall enter all transactions on an arm's length	basis.	
	The Fund Manager shall immediately refer and fully discommittee any activities which could create an opportential conflicts of interest to arise and shall seek the Advisory Committee as to the course of action to be take	ortunity for actual or determination of the	
Domiciliation of the Fund and Fund Manager	The Fund shall be established under the laws of the R The Fund Manager and all related entities (e. g. investr interest vehicle) shall be established in the European U	ment advisor, carried	
Reporting	The Fund Manager shall provide periodical (at least quarterly) information in a standardised form and scope, in compliance with the reporting guidelines of Invest Europe, and provide all additional information which may be required by applicable regulations or law in effect from time to time including but not limiting the General Block Exemption Regulation, Common Provisions Regulation and ERDF Regulation, or which shall otherwise be stipulated in the Funding Agreement(s), or any additional information requested by ILTE, including, but not limited to information on results of indicators:		
	Indicator name	Indicator code	
	New enterprises supported	P-05-001-01-05- 07-15	
		<u> </u>	

	Lobe erected in supported antities	D 05 001 01 05
	Jobs created in supported entities	R-05-001-01-05- 07-04
		07-04
	The detailed definition and the concept of indicator is of the minister of the MoE No 4-885 of 2022-07-22 (Pažan 001-01-05-07 Sukurti nuoseklia inovacinės veiklos Lietuvos Respublikos ekonomikos ir inovacijų ministerija The Fund Manager shall provide the periodical informat of start-ups in the Fund's portfolio if Innovation Ag agentūra) carries out the assessment of portfolio compa the start-up status and shall provide this information to The Fund Manager shall provide all the necessary aforementioned assessment to the Innovation Agency shall submit electronic copies of documents requested re and the performance of the Fund.	gos priemonė Nr. 05- skatinimo sistemą - a (Irv.It)) ion about the number gency (VšĮ Inovacijų nies' compliance with o the Fund Manager. information for the . The Fund Manager
Compliance	The Applicant, team members, directors, officers and each the Applicant's ownership structure, the beneficiary as d of the Law of the Republic of Lithuania on the P Laundering and Terrorist Financing, are not subject restrictive measures.	efined in Article 2(14) revention of Money
	The Fund Manager shall ensure compliance with release applicable legislation on the prevention of money launder terrorism and tax fraud. The Fund Manager shall en- investors or entities (including director (represent ownership structure) and countries involved in the payment and supply chain, or persons related to them means are not subject Sanctions and/or restrictive mean	ering, the fight against sure that persons or ative), beneficiaries, transaction and/or by economic or other
	To that end, the Fund Manager shall institute and mail procedures designed to (i) prevent the Fund, any Final involved in any money laundering or tax evasion sche coercive, collusive or corrupt practice or any other crimin as well as to ensure that any Final Recipient is not inclu and (ii) confirm the integrity, as well as absence in the investors in the Fund, each prospective Final Recipien associated with them.	Recipient from being eme, any fraudulent, hal or terrorist activity, ded in the Sanctions, Sanctions, of all the
	The Fund, Fund Manager and any other entitied implementation of the Financial Instrument shall not be a not maintain business relations with, or invest in incorporated in Non-Compliant Jurisdictions and st requirements in their contracts with Final Recipients.	established, and shall or through, entities
	The Fund Manager shall ensure (by the declaration or Recipient) that any Final Recipient does not have, or obligations with natural and/or legal persons of cou Republic of Lithuania (the Russian Federation, the Crimea annexed by the Russian Federation, the terr which is not controlled by the Government of the Repu the territories of Abkhazia and South Ossetia, which is Government of Sakartvelo) no later than 31 August 202	has terminated trade ntries hostile to the Republic of Belarus, itory of Transnistria, iblic of Moldova, and not controlled by the 2.
Audit requirements	The Fund Manager undertakes to allow authorised rep the European Commission (including the European Au Financial Crime Investigation Service under the Min Special Investigation Service of the Republic of I institutions and EU bodies as well as representative	nti-Fraud Office), the histry of the Interior, Lithuania, other EU

	national authorities entitled to assess how ERDF and/or State budget resources are used to audit the Financial Instrument and/or carry out the review to the level of the Final Recipient. The Fund Manager shall be required to store and maintain all documents related to Acceleration program, investments and Final Recipients until at least the later of (1) the date which falls 3 years after the termination of the Fund, and (2) 10 years from the date on which the last aid was granted under the State Aid Scheme.
	The Fund Manager shall cause the financial statements of the Fund to be audited at least annually.
Irregularity management	The Fund Manager shall ensure prevention of irregularities and take any other necessary actions in compliance with the procedure laid down in the Rules on Financial Instruments.
Publicity of the Financial Instrument	The Fund Manager will be required to perform periodic actions aimed at ensuring the publicity of the Financial Instrument in order to build awareness both in Lithuania and abroad.
	The Fund Manager and Final Recipients shall undertake to perform the publicity actions specified in Article 50 of the Common Provisions Regulation.
	The Fund Manager's information measures and investment agreements concluded with Final Recipients shall indicate that funding is provided from ERDF as stated in Article 50 of the Common Provisions Regulation and in the Rules of Financial Instruments.

#### (Name of the Applicant)

#### (Legal form, registered office, and contact details of the Applicant)

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#### APPLICATION OF THE FUND MANAGER TO IMPLEMENT THE FINANCIAL INSTRUMENT "ACCELERATOR 3", CO-FINANCED BY THE ERDF AND STATE BUDGET REFERENCE NUMBER: 2025/A3

(Date)

1.	Name of the Applicant		
	Details of the Applicant:		
	Address		
	Telephone		
	E-mail		
	Legal Form		
	Commercial Register Details <sup>4</sup>	Date of registration/incorporation: Country of registration:	
		Standard identification code/registration number, if applicable:	
2.	First name and surname of the person submitting		
	Expression of Interest (if a natural person) or name		
	of entity authorised to submit the Expression of		
	Interest on behalf of the Applicant (if a legal entity) <sup>5</sup>		
	Telephone number		
	E-mail address		
3.	Contact person (if different from 2.)		
	Telephone number		
	E-mail address		

The undersigned, duly authorised to represent the Applicant, by signing this application hereby certify and declare that the Applicant agrees with all, and any terms and conditions of the Selection as set out in the Call and that the information contained in this Expression of Interest and its Annexes is complete and correct in all respects.

The Applicant declares not to have made nor to make any offer of any type whatsoever from which an advantage could be derived under the Funding Agreement and not to have granted nor to grant, not to have sought nor to seek, not to have attempted nor to attempt to obtain, and not to have accepted nor to accept, any advantage, financial or in kind, to or from any party whatsoever, constituting an illegal practice or involving corruption, either directly or indirectly, as an incentive or reward relating to the Call and the signing of any Funding Agreement.

The following documents are hereby submitted together with this application (and attachments):

<sup>&</sup>lt;sup>4</sup> Please also attach a copy of the Applicant's certificate of incorporation or registration (if a legal entity).

<sup>&</sup>lt;sup>5</sup> Please also attach a copy of an identifying document for the person submitting the Expression of Interest (if a natural person) or authorized to submit the Expression of Interest of behalf of the Applicant (if a legal entity), such as a passport, identity card or other official document evidencing the person's identity and appropriate evidence of the authorisation to act for and on behalf of the Applicant (signatory powers).

ltem No.	Title of documents submitted	Number of pages in the document
1.	Business Plan (including CVs and applicable attachments)	
2.	Declarations (Parts A and B)	
3.	KYC questionnaire	
4.	[documents listed in the Annex 6 of the Call for Expression of Interest]	
5.		

By submitting this application, the undersigned, duly authorised to represent the Applicant, hereby certify, and declare the following:

- 1) We are aware that the Financial Instrument "Accelerator 3" is financed from the Innovation Promotion Fund managed by ILTE.
- 2) We have read and taken into account the Call for the selection for the Financial Instrument "Accelerator 3" as was published on the website of ILTE and agree to its terms, including, without limitation, that following the Law of the Republic of Lithuania on Public Procurement, the exemption foreseen in items 5 and 7 of Article 6 of the indicated law is applied for the Selection process. The Selection for this Financial Instrument constitutes a competitive tender for the purposes of Article 68(4) of the Common Provisions Regulation.
- 3) When implementing the Financial Instrument "Accelerator 3", as well as providing investments into Final Recipients, we would not carry out any actions that could have an adverse effect on:
  - environmental protection, social responsibility, and good governance (Environmental Social and Governance (ESG) principles;
  - principle DNSH;
  - the European Union Charter of Fundamental Rights: dignity; individual, private and family life, freedom of conscience and expression; personal data; asylum and protection in cases of relocation, expulsion or extradition; property rights and the right to conduct a business; gender equality, equal treatment and equal opportunities, non-discrimination and the rights of disabled persons; the children rights; good administration, effective remedies, justice, solidarity and workers' rights;
  - equal opportunities and discrimination (on grounds of sex, race, nationality, citizenship, language, origin, social status, religion, beliefs or opinions, age, sexual orientation, ethnic origin, religion, disability, etc.)
- 4) We are aware that investments made by the Financial Instrument "Accelerator 3" shall be state aid granted under the Commission Regulation (EU) No 651/2014 of 17 June 2014 declaring certain categories of aid compatible with the internal market in application of Articles 107 and 108 of the EU Treaty and under the scheme of the Financial Instrument "Accelerator 3" approved by the Minister of Economy and Innovation of the Republic of Lithuania. In implementing the Financial Instrument "Accelerator 3", we would ensure full compliance of investments with the legal acts regulating state aid.
- 5) We are aware that the Financial Instrument "Accelerator 3" shall be implemented on the basis of Regulation (EU) No 2021/1060 of the European Parliament and of the Council of 24 June 2021.
- 6) We are aware that the Financial Instrument "Accelerator 3" shall be implemented on the basis of the Rules for the Implementation of Financial Instruments approved by Order No 1K-237 of the Minister of Finance of 22 June 2022, and that when implementing the Financial Instrument "Accelerator 3" we shall comply with all requirements set out in Annex 1 thereto.
- 7) The Applicant is not subject to Sanctions.

This Application is signed by the electronic signature of the authorised person submitting the Expression of Interest of the Applicant.

(Signature)

(First name and surname)

#### **BUSINESS PLAN REQUIREMENTS**

In preparing the Business Plan, Applicants should take into consideration the Selection Documents and the applicable Terms and Conditions for the Fund provided in **Annex 1**. The Business Plan should be concise – do not exceed **the maximum of 30 pages** (in any format (docx, pptx, pdf, etc.), although it is recommended to include all the information highlighted below. Specific parts of the Business Plan can be with the reference to the documents provided following the list of documents provided in the **Annex 6**.

#### Market Opportunity

- Overview of target market segment and demonstration of why the targeted segment represents an attractive investment opportunity;
- Explanation of the macro and micro economic and other drivers that underpin the opportunity;
- Risks/barriers relevant to the market segment and its impact on the investment opportunity set;
- Envisaged competition and/or co-operation with other market players (including, if relevant, universities, science hubs, business incubators, accelerators, business angels and entrepreneurship initiatives);
- Marketing strategy of the Fund.

#### Investment Team (Management) and Track Record

- Details of existing funds (if any) under management;
- Details of existing pre-acceleration, acceleration programs (if any) under management;
- List of joiners and leavers of the team, their date of arrival/departure, position at arrival and current title;
- Full details of each member of the proposed management team, to include (i) time dedication to the Fund (describing side activities for the part-time team members), (ii) detailed CV, (iii) prior experience and connections within target market segments, (iv) list all board seats (if any) of the team members and how current activities will impact the operation of the Fund, (v) investment track record (including investee name, sector, geography, key areas of responsibilities, invested amount and ownership, date of investment and exit, realised or unrealised value including multiple of cost and gross / net IRR), where the track record involves formal funds, in addition to individual transaction information, net fund level returns should be included, (vi) acceleration program or accelerator fund experience, (vii) current / previous salary, and (viii) three references (including phone numbers) including where possible related to a transactions relevant to the proposed strategy: CEOs of investees, co-investors, other;
- Relevant team's experience of organizing Acceleration programs, if so, in which sectors, verticals, areas;
- Relevant team's experience and (or) intention of sustainable investing and implementing Environmental, Social and Corporate Governance (ESG) principles and principle DNSH;
- Details of prior personal and professional relationships between team members;
- Respective responsibilities of each team member in the management of the Pre-Seed Fund and the Seed Fund;
- Competitive advantage of proposed management team;
- Details of any previous and/or existing activities not related to the Fund engaged in by any management team members that could generate conflicts of interests with the Fund or otherwise place time demands on the team members, measures proposed to deal with potential conflicts of interest;
- Planned location of team members, and their ability to communicate in English and Lithuanian;
- Details of any hiring needs/plans.

#### **Investment Strategy**

- Overview of proposed strategy including how it fits within the economic and social context of the country;
- Appropriate target and minimum viable size of the Pre-Seed Fund and the Seed Fund to execute the strategies including the rationale for that assessment;
- Overview of industry sectors which are expected to present particular opportunities for the Pre-Seed Fund and the Seed Fund (including opportunities to invest into SME's contributing to Smart Specialisation Concept);

- Development stage of investment opportunities;
- Envisaged financial instruments (equity, quasi-equity) to be utilised and stakes to be acquired, including expected control rights and protective measures;
- Competitive positioning of strategy vis a vis other finance providers;
- Target number of investments, capital deployment rate (including reserves and follow-on investments policy) and portfolio composition for the Pre-Seed Fund and the Seed Fund;
- Terms and conditions applied in relation to the financing provided to Final Recipients, including pricing (if any);
- Ability to add value to Final Recipients, create access to corporates or international accelerators or markets for scouting and attract additional mentors into the Fund activities and Acceleration programs;
- Description of the Acceleration program (including all activities and criteria for Pre-Seed Fund Final Recipients);
- Link between:
  - Acceleration program and Pre-Seed Fund Final Recipients;
  - Pre-Seed Fund Final Recipients and Seed Fund Final Recipients;
  - Expected holding period of investments;
- Expected exit route for investments;
- Target/expected returns and how they will be generated;
- Indicative investment pipeline including, for each opportunity: compatibility with Smart Specialisation requirements, name, sector, transaction type, indicative commitment, indicative stake, source of opportunity, indicative value creation plan, and potential exit route;
- Risks related to the implementation of the investment strategy and the planned risk management measures, including: (i) in relation to risk diversification for the Funds' capital and any sector or exposure limits, (ii)in relation to compliance with the requirements of the ERDF Regulation and Common Provisions Regulation and (iii) in relation to compliance with the requirements of the General Block Exemption Regulation and State Aid Scheme.
- Measures to avoid double funding from other public funding mechanisms in implementing investments;
- Minimum and maximum investments size for the Pre-Seed Fund Final Recipients and the Seed Fund Final Recipients.

#### **Investment Processes**

- Expected source(s) of deal flow;
- Overview of investment process from origination to signing;
- Overall strategy and key focal points of due diligence;
- Expected use of third party advisors and their roles in the investment process;
- Proposed procedures for evaluation of eligible investments and application of ESG principles and principle DNSH;
- Proposed procedures for evaluation of eligible investments criteria and State Aid requirements applicable to the Final Recipients;
- Post-investment management of portfolio companies, including approach to monitoring, value-creation, and involvement in governance bodies;
- Anticipated involvement in strategy, finance and/or operations of investee companies;
- Proposed procedures for application of planned money laundering prevention, anti-terrorism and anti-tax fraud standards and legislation, verification of applied sanctions in the implementation of the Financial Instrument;
- Proposed approach to corporate governance and financial transparency in investee companies;

#### Fund's Structure & Terms

- Description of governance and legal structure for all Fund related entities foreseen (including governing laws);
- Main economic terms, including (i) proposed management costs and fee during and post Investment Period (management fees paid to the Fund Manager and operating expenses of the each fund shall be calculated separately) and operational budget of the Pre-Seed Fund and the Seed Fund (ii) proposed Hurdle rate percentage per annum, (iii) any profit share (carried interest) as well as any catch up mechanism for the Fund Manager and any proposed allocation of any state aid incentives (if any) between private investors and the Fund Manager, including the calculation methodology for each respectively;

- Indicative investment by the Fund Manager and the team into the Fund;
- Indicative investment from the Financial Instrument requested under this Call;
- Details on the proposed shareholders/ownership of the Fund Manager and investment advisor entities and the distribution of carried interest (if any);
- Proposed domiciliation and legal form of the Pre-Seed Fund and the Seed Fund, Fund Manager and any advisory entity, including the rationale for choosing the proposed legal structure of the funds;
- Detailed operational budget for the Fund Manager, to include details of proposed remuneration of all investment professionals;
- Acceleration program terms and conditions, including budget;
- Proposed timeline of the Pre-Seed Fund and the Seed Fund activities;
- Proposed Investment Committee membership and voting mechanics;
- Independence of the management team, notably as regards investment decisions;
- Details of any other proposed boards / advisors the Pre-Seed Fund and the Seed Fund will have, including how individuals will contribute to the Fund (including time and financial commitment) and be compensated.

#### Fundraising

- Proposed financial commitment to the Pre-Seed Fund and the Seed Fund by the Fund Manager;
- Financial commitment of other existing and/or potential investors in the Fund, fundraising strategy and the stage of approval of potential investors considering an investment in the Pre-Seed Fund and/or the Seed Fund and any conditionalities or special economic or governance rights attached to such commitments;
- Expected timing for achieving required additional investment and beginning of the operations, expected timing for first and final closings.

Details to be disclosed when describing Acceleration program:

#### Acceleration program

- Proposed means for the implementation of Acceleration program activities (corresponding to the Requirements for the Acceleration program) for the Pre-Seed Fund Final Recipients and anticipated co-operation with other ecosystem participants;
- the timeline of the Acceleration program activities;
- a number, content, etc. of the Acceleration programs (that includes at least company building, legal, fundraising, pitch, sales and product etc. trainings, consulting or lectures);
- number of mentors and technology experts to support the selected Pre-Seed Fund Final Recipients on such issues as development, improvement and testing of the business idea, products, team and business model in order to prepare these Pre-Seed Fund Final Recipients for attracting of external financing.

Annex 4 to the Call

#### (Name of the Applicant)

#### (Legal form, registered office, and contact details of the Applicant)

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#### DECLARATION PART A

(to be completed (i) by all team members and the person authorised to represent the Applicant (if a legal entity)

(Date)

a) possess no criminal conviction in accordance with Article 138 (1)(d) of the Financial Regulation by a final judgment that Applicant (if a legal entity) is / I am (if a natural person) guilty of any of the following or the criminal conviction has expired or has been repealed), or in the course of the past five years, no court judgment has been passed or has come into effect for:

i. *for conduct related to a criminal organisation*, such as the participation in, organization or commanding of a criminal association;

ii. for corruption, a bribery, trading in influence, graft, bribery through an intermediary;

iii. *fraud*, the use of a credit, loan or an earmarked support not according to its purpose or not in accordance with the set procedure, credit fraud, failure to pay taxes, submission of false data on the income, profit or property, failure to submit a return, report or any other document, the acquisition or disposal of a property that came into possession by virtue of criminal activities, or legalization of moneys or property acquired by way of criminal activities;

- iv. money laundering or terrorist financing, laundering of crime-related property;
- v. terrorist offences or offences linked to terrorist activities;
- vi. child labour or other offences concerning trafficking in human beings;

The specific criminal acts (of fraud, corruption, conduct related to a criminal organisation, money laundering or terrorist financing, terrorist offences or offences linked to terrorist activities, child labour or other offences concerning trafficking in human beings) are defined within the meanings of the relevant transpositions from EU law into the national law of the Republic of Lithuania.

b) have met all obligations related to the payment of taxes, including social insurance contributions, in compliance with the requirements applicable in the country in which the

<sup>&</sup>lt;sup>6</sup> Insert official title, first name and surname of the person authorised to represent the Applicant (if a legal entity) or of the Applicant (if a natural person) or the relevant team member.

<sup>&</sup>lt;sup>7</sup> Insert name of the Applicant (if a legal entity) or delete, as appropriate.

Applicant is registered (if a legal entity) or resides (natural person) and in the Republic of Lithuania. The Applicant (if a legal entity) / I (if a natural person) shall be considered to have met the obligations related to the payment of taxes, including social insurance contributions, if the amount of outstanding obligations is lower than EUR 50;

- c) possess no criminal conviction (or the criminal conviction has expired or has been repealed) for bankruptcy;
- d) have not been declared bankrupt or is not being wound up (if a legal entity), have not concluded a peaceful settlement agreement with creditors (an agreement between the Applicant (if a legal entity) / me (if a natural person) and creditors whereby the Applicant assumes (if a legal entity) / I assume (if a natural person) certain obligations and creditors agree to postpone, reduce or withdraw their claims), have not suspended or restricted its operations (if a legal entity), or it is not in an equivalent or similar situation under the laws of the country wherein it is registered (if a legal entity) / I (if a natural person) reside. The Applicant has not (if a legal entity), bankruptcy proceedings or extrajudicial bankruptcy proceedings, no forced liquidation procedure (if a legal entity) or arrangement with creditors has been sought, and the Applicant has not (if a legal entity) / I have not (if a legal entity) / I have not (if a natural person) been subject to any equivalent procedures under the laws of the country wherein the Applicant has not (if a legal entity), or it is a legal entity) or arrangement with creditors has been sought, and the Applicant has not (if a legal entity) / I have not (if a legal entity) / I have not (if a natural person) been subject to any equivalent procedures under the laws of the country wherein the Applicant is registered (if a legal entity) / I reside (if a natural person);
- e) possess no record of criminal conviction (or the conviction has expired or has been repealed), in the course of the past five years (if a natural person), or no court judgment in respect of the Applicant (if a legal entity) / me (if a natural person) has been passed or has come into effect in relation to criminal acts regarding property, property rights and property interests, intellectual or industrial property, economics or business procedure, financial system, civil service or public interests;
- f) am not guilty of any grave professional misconduct proven by any legal means. The term "grave professional misconduct" used herein means a violation of professional ethics where less than one year has passed from the moment of recognising the Applicant (if a legal entity) / me (if a natural person) as being non-compliant with the norms of professional ethics, or a violation of competition, labour, occupational safety and health, environmental legislation, for which the Applicant (if a legal entity) has / I have (if a natural person) been imposed an administrative penalty or an economic sanction imposed by the laws of the Republic of Lithuania, where the decision to impose such a sanction became effective less than one year ago. In the event that the Applicant has (if a legal entity) / I have (if a natural person) violated Article 5 of the Law on Competition of the Republic of Lithuania, such violation under this paragraph shall be considered to be a grave professional misconduct if less than three years has elapsed from the effective date of the decision to impose the sanction provided for in the Law on Competition of the Republic of Lithuania. In the event that the Applicant (if a legal entity) or the shareholder of the Applicant holding the majority of votes in the meeting of the Applicant's (if a legal entity) shareholders has been found guilty of a fraudulent bankruptcy within the meaning of the Law on Enterprise Bankruptcy of the Republic of Lithuania, such violation under this paragraph shall be considered to be a grave professional misconduct if less than three years has elapsed from the effective date of the court judgment;
- g) have not concluded a peaceful settlement agreement with creditors, have not suspended or restricted its operations, or it is not in an equivalent or similar situation under the laws of the country wherein it is registered, it does not seek forced liquidation procedure or arrangement with creditors, or it has not been subject to analogous procedures under the laws of the country wherein it is registered, and it is not guilty for any grave professional misconduct (competition, labour, occupational safety and health, environmental legislation), for which the Applicant (if a legal entity) has / I have (if a natural person) been imposed an administrative penalty or an economic imposed by the laws of the Republic of Lithuania, where the decision to impose such a sanction became effective less than one year ago, and the Applicant (if a legal entity) has / I have (if a natural person) been imposed

an economic sanction for the violation of Article 5 of the Law on Competition of the Republic of Lithuania, where less than three years has elapsed from the effective date of the decision imposing this sanction;

- h) have not to its (if a legal entity) / my (if a natural person) knowledge, been listed in the Early Detection and Exclusion System (EDES), established under Commission Regulation (EC, Euratom) No 1302/2008 of 17 December 2008 on the central exclusion database;
- have not been (if a legal entity) / me and any of my relatives (if a natural person) have not been subject to Sanctions or any other sanctions list or internationally recognised "black list";
- j) it has not been established by a final judgment or a final administrative decision that the Applicant (if a legal entity) is / I am (if a natural person) guilty of grave professional misconduct by having violated applicable laws or regulations or ethical standards of the profession to which the person or entity belongs, or by having engaged in any wrongful conduct which has an impact on its professional credibility where such conduct denotes wrongful intent or gross negligence, including, in particular, any of the following:
  - i. fraudulently or negligently misrepresenting information required for the verification of the absence of grounds for exclusion or the fulfilment of eligibility or selection criteria or in the implementation of the legal commitment;
  - ii. entering into agreement with other persons or entities with the aim of distorting competition;
  - iii. violating intellectual property rights;
  - iv. unduly influencing or attempting to unduly influence the decision-making process to obtain Union funds by taking advantage, through misrepresentation, of a conflict of interests involving any financial actors or other persons referred to in Article 61(1) of Financial Regulation;
  - v. attempting to obtain confidential information that may confer upon it undue advantages in the award procedure;
  - vi. incitement to discrimination, hatred or violence against a group of persons or a member of a group or similar activities that are contrary to the values on which the Union is founded enshrined in Article 2 TEU, where such misconduct has an impact on the person or entity's integrity which negatively affects or concretely risks affecting the performance of the legal commitment;
- k) the Applicant (if a legal entity) has not / I have not (if a natural person) shown significant deficiencies in complying with main obligations in the implementation of a legal commitment financed by the budget which has:
  - i. led to the early termination of a legal commitment;
  - ii. led to the application of liquidated damages or other contractual penalties; or
  - iii. been discovered by an authorising officer, OLAF or the Court of Auditors following checks, audits or investigations;
- I) it has not been established by a final judgment or final administrative decision that the Applicant (if a legal entity) has / I have (if a natural person) committed an irregularity within the meaning of Article 1(2) of Council Regulation (EC, Euratom) No 2988/95 (4);
- m) it has not been established by a final judgment or final administrative decision that the Applicant (if a legal entity) has / I have (if a natural person) created an entity in a different jurisdiction with the intent to circumvent fiscal (including tax payment), social or any other legal obligations in the jurisdiction of its registered office, central administration or principal place of business;
- n) it has not been established by a final judgment or final administrative decision that an entity has been created with the intent referred to in point (n).

2. I am aware that if the declaration submitted by me is false, the Expression of Interest shall be rejected.

3. The Applicant (if a legal entity) / I (if a natural person) shall be held liable for the failure to provide correct information in the Declaration under the procedure laid down by law.

4. Should a group of legal entities or natural persons participate in the Selection as an Applicant, the Declaration shall be completed by each member of the group of legal entities or natural persons separately.

5. I (if a natural person) hereby unconditionally agree, that ILTE and competent authorities shall apply for and receive my personal data and information from any state register and private data base that are necessary for the purpose of evaluation of the Expression of Interest and/or Selection procedures, including, but not limiting, all information proving the above declarations. Nevertheless, upon request of ILTE I hereby conform and agree to additionally submit any and all necessary certificates and data extracts from any state register or data base for the purpose of evaluation of the Expression of Interest and/or Selection procedures, including, but not limiting state register or data base for the purpose of evaluation of the Expression of Interest and/or Selection procedures, including, but not limiting, all information proving the above declarations if such request shall be made by ILTE.

6. I (if a natural person) confirm that I have been duly informed about the processing of my personal data and my rights related thereto, and hereby agree that ILTE, as the data controller, shall process (including, without limitation, shall collect, record, accumulate, store, classify, group, combine, supplement and rectify, if necessary, disclose, if necessary, use, destroy or carry any other lawful action with) my personal data, including, without limitation my personal data, received by ILTE from any third party. I agree that such processing of my personal data shall be implemented for the purpose of evaluation and/or accounting of the Expression of Interest and/or Selection and its ongoing implementation, and that my personal data may be transferred to the authorities implementing control functions in Lithuania and other countries in EEA under the respective inquiries.

6. Capitalised expressions utilised in this Declaration that are not otherwise defined shall have the meaning attributed to them in the Call for Expression of Interest, unless the context requires otherwise.

This Declaration is signed by the electronic signature<sup>8</sup>.

(Signature)

(First name and surname)

<sup>&</sup>lt;sup>8</sup> If due to technical issues some of the documents cannot be signed by electronic signature (e. g. a foreign citizen cannot sign his (her) declaration by electronic signature), then the authenticity of scanned copies of the original signed documents in PDF format can be verified by electronic signature of the Applicant and submitted with the Expression of Interest. Original signed documents must be sent to ILTE by registered mail or courier.

UAB ILTE

#### DECLARATION PART B

(to be completed (i) by all team members and (ii) directors, officers, and executives of the Applicant (if a legal entity),

(Date)

1. I,

(First name and surname, personal identification code and residential address) hereby declare that I am of sufficiently good repute, as defined in Article 3(41) of the Law on Markets in Financial Instruments of the Republic of Lithuania.

- 2. I hereby also confirm that I have been duly informed that:
  - a. UAB ILTE (code 110084026, with its registered address at Ukmerges str. 124, 08100, Vilnius, Lithuania, tel. (370 5) 210 7510, e-mail info@ILTE.lt, data protection officer's e-mail duomenu.apsauga@ILTE.lt) (hereafter referred as ILTE), as the data controller, when implementing the financial instrument "Accelerator 3" (hereinafter referred to as the Financial Instrument), shall process (including, without limitation, shall collect, record, accumulate, store, classify, group, combine, supplement and rectify, if necessary, disclose, if necessary, use, destroy or carry any other lawful action with) my personal data: name, surname, personal identification data, e-mail address, telephone number, names of the companies managed, including share of capital or voting rights, links with other legal entities, information on important public duties, relations with politically exposed persons, curriculum vitae data and other information that I shall provide with the Expression of Interest in order to participate in the selection of fund managers for the implementation of the Financial Instrument.
  - b. The personal data referred to in point 2(a) of this Declaration shall be processed for the purposes of implementing the Financial Instrument, i.e. for the purpose of evaluation of the Expression of Interest and/or Selection, conclusion of the Funding Agreement with the selected financial intermediary and its ongoing implementation and for the purpose of complying with the requirements of the legislation on the prevention of money laundering, the fight against terrorism and tax fraud.
  - c. ILTE shall process my personal data in accordance with:
    - Articles 6(1)(b) and (c) of Regulation (EU) 2016/679 of the European Parliament and of the Council of 27 April 2016 on the protection of natural persons with regard to the processing of personal data and on the free movement of such data, and repealing Directive 95/46/EC (the 'General Data Protection Regulation') (hereinafter referred to as Regulation (EU) 2016/679);
    - ii. Law on Legal Protection of Personal Data of the Republic of Lithuania;
    - iii. Article 6(3) of the Law on National Promotional Bank of the Republic of Lithuania;
    - iv. the Rules for the Processing of Personal Data of ILTE approved by the General Director of ILTE (hereinafter referred to as the ILTE Personal Data Processing Rules). Information on the processing of personal data is provided in the "Protection of personal data" section of the ILTE website www.ILTE.lt;
  - d. ILTE, in accordance with the requirements of legal acts, may receive my personal data and information from other sources: public and private registers and information systems

that process data on the payment of taxes, personal income, names of managed companies, including share of capital or voting rights, private interests declared by a person, and other publicly available and private sources, for the purposes specified in point 2(b) of this Declaration;

- e. ILTE shall process and store personal data at least until the later of (i) the date which falls 3 years after the end of the implementation of the Financial Instrument, and (ii) the date defined in the legal acts of the Republic of Lithuania regulating the storage of documents;
- f. ILTE may transfer the personal data indicated in point 2(a) of this Declaration to external experts, who may, as necessary, be invited during the Selection and/or to providers of other services necessary for the proper implementation and/or administration of the Financial Instrument. ILTE shall submit data indicated in point 2(a) of this Declaration for audit purposes and to the authorities implementing control functions in Lithuania and other countries in EEA under the respective inquiries. Personal data shall not be transferred to third countries.
- 3. I confirm that I have been duly informed about my rights as a data subject, as set out in Regulation (EU) 2016/679, the Law on Legal Protection of Personal Data of the Republic of Lithuania, and the procedures for their implementation:
  - a. the right to know (be informed) about the processing of your personal data;
  - b. the right to access your personal data processed;
  - c. the right to request the rectification of personal data;
  - d. the right to request the erasure of personal data ("right to be forgotten");
  - e. the right to restrict the processing of personal data;
  - f. the right to object to the processing of personal data;
  - g. the right to the portability of personal data.
- 4. I am aware that if the requested data are not provided, ILTE shall not be able to assess and determine whether the Expression of Interest meets the requirements for the implementation of the Financial Instrument and complies with the requirements of the legal acts on the prevention of money laundering, the fight against terrorism and tax fraud.
- 5. I am familiar with the Rules for the Processing of Personal Data in ILTE, published on ILTE website www.ILTE.It, the section "Protection of personal data".
- 6. I hereby confirm that I am duly informed about the right to submit a complaint to the State Data Protection Inspectorate if the processing of personal data is carried out in violation of Regulation (EU) 2016/679 and the right to submit a lawsuit if the rights laid down in Regulation (EU) 2016/679 are infringed due to my personal data being processed in breach of Regulation (EU) 2016/679.
- 7. Capitalised expressions utilised in this Declaration that are not otherwise defined shall have the meaning attributed to them in the Open Call for Expression of Interest unless the context requires otherwise.

N.B.

□ I confirm that if I provide the personal data of other persons, the personal data of such persons have been obtained legally and I have the right to disclose this personal data to ILTE.

I confirm that the persons whose personal data I provide (e. g. joiners and leavers of the team) are aware that their personal data is processed by ILTE and that these persons have been familiarized with the information in this Declaration and ILTE's Personal Data Processing Rules.

This Declaration is signed by the electronic signature<sup>9</sup>.

<sup>&</sup>lt;sup>9</sup> If due to technical issues some of the documents cannot be signed by electronic signature (e. g. a foreign citizen cannot sign his (her) declaration by electronic signature), then the authenticity of scanned copies of the original signed documents in PDF format can be verified by electronic signature of the Applicant and submitted with the Expression of Interest. Original signed documents must be sent to ILTE by registered mail or courier.

(Signature)

(First name and surname)

Annex 5 to the Call

# KYC questionnaire



#### THE LIST OF DOCUMENTS TO BE SUBMITTED WITH THE EXPRESSION OF INTEREST:

- 1. Applicant's most recent regulatory body registration/disclosure form (if applicable);
- 2. Most recent audited annual & unaudited quarterly reporting packages sent to limited partners for each active prior fund\*;
- 3. The audited financial statements of the Applicant for the last 3 years (if applicable);
- 4. All relevant Applicant policies, including any Valuation policy, Compliance Manual, Code of Ethics / Conduct, anti-corruption policy, anti-money laundering policy, General Data Protection Regulation (GDPR) policy, Conflicts of Interest policy, Risk Management policy, ESG-related policy and other policies, procedures, which Applicant considers as necessary for the management of the Fund;
- Completed due diligence report/investment recommendation / investment memorandum for two recent investments together with any standard due diligence questionnaire or checklists used in the Applicant's investment processes\*;
- Chart: Ownership and control structure including country of establishment of the Applicant, General Partner of the Fund, any other related entities, its relevant investment advisors and any sponsor/parent organization;
- 7. Chart: Management/organizational structure of the Applicant, General Partner of the Fund, its relevant investment advisors and any sponsor/parent;
- 8. Applicant (the Fund Manager) budget in MS Excel format;
- 9. Fund budget in MS Excel format;
- 10. Fund Portfolio Model for the life of the Fund in MS Excel format;
- 11. List of potential investors contacted and status of discussions and the names and amounts committed by each investor (differentiating between hard and soft commitments) in MS Excel form "*A3\_Fund information form*" provided below;
- 12. Details of advanced investment pipeline opportunities for the Fund in MS Excel form "A3\_*Fund information form*" provided below;
- 13. Each team member individual track record in MS Excel form "A3\_Fund information form" provided below.

MS Excel form "A3\_Fund information form":



\*Newly formed teams, which do not yet have an established fund structure and/or active fund, are invited to provide templates of the documents specified in points 2, 4, 7 of the list.